

1895 MONTGOMERY GROUP

“To serve our world, nurturing relationships and developing opportunities.”

Collaboration, Empowerment, Ethically Commercial, Growth Mindset

We are an equal opportunity employer and are committed to diversity.

DIVISIONS

Food Drink & Hospitality

REPORTING TO

Commercial Manager

LOCATION

London, WI, Hybrid working post-probation

POSITION

Commercial Executive

TERM

Full Time

SALARY

circa £26,000 depending on experience

THE POSITION & KEY RESPONSIBILITIES

Are you passionate? Do you have a desire to achieve set targets? We are looking for several Commercial Executives to work within Montgomery Group Food Drink & Hospitality Division on some of our best-known UK shows such as HRC, IFE and IMS. Our events are highly respected within the sectors that they serve.

You will be integrated into a fun-loving team selling exhibition space and sponsorship to both previous and new customers/partners over the telephone and face to face. Supporting the Event Manager with accurate floorplan management and ensuring that the CRM is always up to date. Your close relationship with the show team, including Operations, Marketing and project co-ordinators will develop the event for the relevant industry. By attending industry networking events and competitor events you will be able to identify commercial opportunities, gain industry feedback as well as increasing your sector knowledge.

COMPETENCIES

- ♦ Excellent organisational skills, with an ability to prioritise tasks to enable effective workload management
- ♦ Performance driven: a desire to achieve goals and attain commercial success
- ♦ Eager to learn and develop your commercial skills
- ♦ Self-motivated
- ♦ Great communication, both written and verbal
- ♦ Consultative and persuasive
- ♦ Results-orientated

THE BENEFITS & HOW TO APPLY

For a full list of company benefits refer to the Montgomery Group website. www.montgomerygroup.com

Please send your CV to Recruitment@montgomerygroup.com listing the division in the subject line

  [@montgomery_1895](https://www.instagram.com/montgomery_1895)